





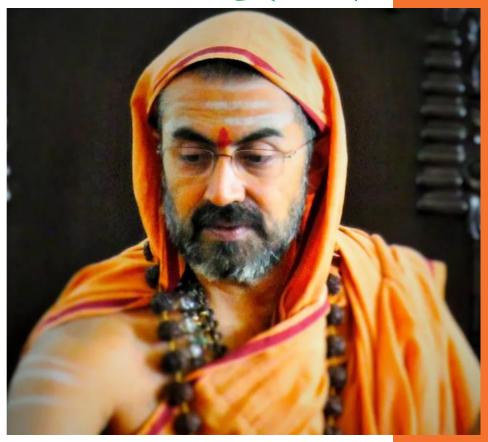
#### Contents

- About Samarth Bhanap Yojana
- What it provides?
- What will be the selection process?
- Mentoring, Business Services and Expert Consulting
- How to get more info & what are the next steps?



## Samarth Bhanap Yojana

- PP Swamiji's vision to promote entrepreneurship among Amchis
  - Swamiji suggested to start Samarth Bhanap Yojana as a step towards this
- Goal:
  - To support Bhanaps to start and grow their businesses
  - To promote creation of employment among Bhanaps
- Support offered to Bhanap owned businesses
  - Seed capital funding
  - Business incorporation assistance
  - Mentoring and Expert Consulting
  - Business Support Functions
  - Hiring from Bhanap job seekers
  - An Amchi Marketplace for Bhanap Businesses





# Funding

- Terms & Quantum
  - Seed funding will be in the form of a Grant of < 20 Lakh Rs per applicant
    - There will be no equity or debt it will be a grant
    - Actual quantum will be decided based on business plan justification
    - Minimum of 20% of grant amount must be invested by promoters
  - Guidance for those who need funding > 20 Lakh Rs from partner banks
    - SBY will guide in applying for loans without collateral under SVC Bank's Government mandated scheme for MSMEs
- Eligibility of applicants for SBY seed funding
  - Businesses promoted by Bhanap minimum 25% ownership
    - Bhanaps are defined as those whose either parent is a Chitrapur Saraswat
  - Preference to those who are 1<sup>st</sup> time entrepreneurs
  - Ineligible businesses: involving liquor, real estate, speculative businesses etc.



## What will be the selection process?

Announcement inviting applications 1/May/24\*

Application acceptance end 31/May\*

Shortlist for next stage

15/Jun\*

Business Plan Presentation to SBY Evaluation Committee 15/Aug\*

Selection & Due Diligence 8/Sep\*

Fund disbursement 18/Sep\*

<sup>\*</sup> Dates are subject to change



# Application, selection & monitoring

- Application process
  - Application form submission
  - Business presentation to Evaluation Committee of SBY
  - References from 2 prominent members/office bearers of Local Sabha
- Selection process for funding
  - Evaluation Committee of SBY will evaluate application & business plan
  - Will evaluate merit of business case and quantum of funding requested
- Grant disbursal & monitoring
  - Final approval for grant by Governing Body of SBY
  - Periodic monitoring of business performance & financials
    - Whether it is in-line with the projections agreed at time of disbursement of funds
  - Guidance from Panel of mentors for course correction where needed



## **Evaluation parameters**

- Preference will be given to business proposals that
  - Have high potential of becoming profitable & growing business
  - Are based on an Innovative business idea
  - Are highly scalable
  - Have a potential to create employment or social impact
  - Promote an Amchi cause



## Expectations from a funded entrepreneur

- Beneficiary whose business prospers is encouraged to make a generous donation in future to the SBY Fund so that other entrepreneurs can benefit
- Give preference to eligible Bhanap job-seekers if candidate matches job expectations
- Submit periodic financial statements (MIS) for review to SBY Monitoring Committee
- When SBY grant is above a certain % of total capital raised, promoters must take permission from the SBY before divesting/diluting their stake in the business or making any drastic changes in business plan
- Entrepreneur will be expected to "pay-it-forward" to other Bhanap businesses in future by helping them wherever possible



## Mentoring & Expert Consulting

- Expert Panel with various domain skills
  - Business, Technology, Marketing, Retail, Finance, Accounting, Law, Marketing
- Mentoring
  - Involves guidance less time from the expert but it will be pro-bono
- Expert Consulting
  - More in-depth consume more time, hands-on involvement and it may be chargeable depending on the expert involved
- Early-stage mentoring (before application for funding)
  - Help applicant from business idea stage to a business plan
  - Guidance on Business Plan creation
  - Help with application for larger funding from SVC Bank MSME scheme

#### Panel of experts/mentors/service providers



#### **Speciality**

Accounting & taxation

Agro/fertilizer/food industry

Bio Technology

Business strategy

Chemical & Soaps Industry

Legal

**Company Secretary** 

**E-Commerce Enablement** 

Hospitality industry

HR-recruitment

IT Infrastructure

Marketing

Digital Marketing/Advertising

Pharma Industry

**Software Services** 

**Technology Validation** 



#### **Business Support Functions**

- Small/new businesses are good at their core business competency
- Usually need help with support functions such as
  - Incorporation/registration of business, GST
  - Setting up and maintaining accounts, taxation
  - Setting up & maintaining IT, network and IT security infrastructure
  - Financial Planning & Analysis
  - Setting up social media/website/E-Commerce/Online stores
  - Secretarial & Legal Compliances
  - Human Resources Management & Payroll processing



#### Next steps









Visit Website for details, FAQ and Submit Entrepreneur Survey

Attend SBY Webinar and Q&A session

(to be announced on website/social media)

Prepare Business Plan Presentation Submit Application Form on-line

(to be announced on website/social media)

Website:

www.samarthbhanap.com



## Summary

- Samarth Bhanap Yojana will
  - Enable Expert mentoring from seasoned professionals
  - Fund selected Amchi businesses
  - Help with Business Support Functions







